

Weekly Income Producing Activities

name: _____
 week of: _____

Track your goals by entering the letter of each IPA that you complete - parties & facials are first priority and then sprinkle in a variety of other IPAs!

- A** 1 party (minimum \$100 retail sales + 3 faces)
- B** 2 facials or on the go appointments (\$100 retail min.)
- C** 2 new bookings
- D** \$100 retail in reorders or website orders
- E** 1 sharing appointment with follow up
- F** 1 guest attends training or guest event with follow up
- G** 7 new names & phone numbers
- H** 1 new team member

Goal:

Total Sales this week:

additional activities LEADERS do:

Reading 10 mins Daily

Affirmation Daily

Hotline (M-F)

Part-Time Consultant

Complete any 5 IPA's

1 _____

2 _____

3 _____

4 _____

5 _____

Full-Time Consultant

Complete any 10 IPA's

6 _____

7 _____

8 _____

9 _____

10 _____

Leadership & Car

Complete any 15 IPA's

11 _____

12 _____

13 _____

14 _____

15 _____

Booking Attempt Tracker

Track 5 each day for Part Time Growth & 10 each day for Full-Time Growth

Monday

1. _____

2. _____

3. _____

4. _____

5. _____

6. _____

7. _____

8. _____

9. _____

10. _____

Tuesday

1. _____

2. _____

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9. _____

10. _____

Wednesday

1. _____

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9. _____

10. _____

Thursday

1. _____

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10. _____

Friday

1. _____

2. _____

3. _____

4. _____

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9. _____

10. _____