

# Party Outline

## 1. Set up

Place for individual consultations

Prep Hostesses Look— she uses brush set and color card/chromfusion look

Fill trays and match CC cream

## 2. Welcome

Thank Hostess— Award 3 tickets for guests who replied back to your preprofiling text

Guest Intros— share their name, what they do, 1 thing they want to change @ life

Satin hands and lips demo

## 3. I-Story and MK facts ( use flip chart)

## 4. Explain agenda

Mention 1st of 2 appointments

Dash and go look today— FOLLOW up with chromafusion color

Mention Individual consultations

## 5. Start Follow up game! (wrap something to pass around)

## 6. Miracle Set Presentation (can also do demo of charcoal mask)

## 7. Fabulous referral game (use back of profile card) Give tickets for every name and No.

## 8. After referral game Have the hostess open her GIFT (travel roll up bag) and tell her she gets to keep it when 2 friends schedule their follow up with friends!!!

## 9. What is PINK sheet—GO through the questions and have guests SHARE out loud their answers—give more tickets for asking questions

## 10. DO ticket drawing!

## 11. Cc cream /translucent powder/lips and lashes

## 12. Compliment time / clean up

## 13. WRIST TEST BEFORE TABLE CLOSE with microderm / SET sheet table close!!!

## 14. “Blemishes and budgest are personal”... DO Individual closes— sell sets, schedule follow ups, schedule career surveys and text out marketing video

