

MY GO LIST

CIRCLE YOUR 6 FAVORITE PEOPLE

- | | |
|-----|-----|
| 1. | 26. |
| 2. | 27. |
| 3. | 28. |
| 4. | 29. |
| 5. | 30. |
| 6. | 31. |
| 7. | 32. |
| 8. | 33. |
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| 17. | 42. |
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| 20. | 45. |
| 21. | 46. |
| 22. | 47. |
| 23. | 48. |
| 24. | 49. |
| 25. | 50. |

I believe in YOU

SET UP YOUR SOCIAL MEDIA TOOLS

GET CONNECTED AND READY

Download and Set Up Voxer Walkie Talkie. Send me your user ID so I can add you to our unit group.

Friend Request me on Facebook (Heidi Goelzer). I will add you to our unit group - please "like" & "follow" our Area FB page - Grit with Grace Goelzer National Area.

Create your Mary Kay private Customer Group. You will create the group from your personal profile, give it a name like "Susie's VIP MK Customer Group (be creative!) and add me to your group as an admin. Group setting should be private and visible.

Set up your Personal Mary Kay website. This is done by logging into marykayintouch.com with your consultant ID and a password you create.

Set up your access to ProPay. This is the tool you will use to accept credit/debit cards from your customers. It attaches to your Mary Kay ordering portal as well, so you can use those funds for product orders. You will sign up for propay via marykayintouch.com.

You can do it!

TRAINING & OTHER RESOURCES

GET SET FOR SUCCESS

Welcome Call / Inventory Options

Dial into the welcome call (712-770-5506 158963# 12#) which accompanies the Ready, Set, Sell brochure found in your email & starter kit. Schedule your Business Planning Session with your Sales Director and/or Recruiter.

Great Start App Download this from your app store and set up your log in. You will refer to this app many times in the next 4 months.

heidigoelzer.com website: this is our National Area Resource Portal where you will find lots of great information.

Skin Analyzer App. Download this from your app store. It is for you and for your customers. It provides a 3D scan of your skin and a recommended list of products. Encourage your friends and family to download the app, try it out, and send you their results.

Mirror Me App. Download this from your app store. It is for you and for your customers. It is a place to try all things color related to give yourself a virtual makeover.

Encourage your friends and family to download the app, try it out, and send you their results. They can even shop from the app!

You are doing GREAT!

GETTING READY FOR YOUR GRAND OPENING

Set the date for your virtual business launch

(debut) Be sure to create a visual or graphic with the date/time included to catch your guest's attention.

Invite your friends & family from your Go List to join your private customer group

using the following script:
Hey Sarah! I am so excited! I am official launching my new business with Mary Kay. It will be LIVE and 100% virtual on (date and time). I am BEYOND nervous and excited. Would you be available for an hour to hop on? We will be showing off some amazing products and doing free giveaways!

Send this follow up message to those who say yes:

Hey girl! Thank you for saying yes to be a part of my Virtual Grand Opening with Mary Kay. Please take a moment to click on this link today and fill out these questions to be all set for my party on (party date & time). Thanks!

<https://forms.gle/y3sxskpHaTSjtB8Y9>

Other Supplies to have ready:

- Starter kit (if you have it)
- Ribbon (if no kit)
- Scissors (to cut ribbon)
- Set of graphics (for posting during party - graphics are in an album on the Grit with Grace Facebook Page)

I am so excited for you!!

AFTER YOUR GRAND OPENING

Post a thank you on your customer group. Sample visuals are available in our Grit with Grace Facebook Page, but you can certainly use your own as well.

Post this on in your group:

Thank you so much for attending my Virtual Grand Opening. Please fill out this quick form so I can follow up with you today or tomorrow. Thank you!!

<https://forms.gle/V1ACnT9BNugxAM3a6>

Send an individual message to each person that contains the following:

Thank you so much for being a part of my virtual Grand Opening.

- Did you have a good time?
- What questions did you have?
- What sets would you like to order?
- Would you like to take advantage of one of my besties coupons?

Picture of Starter Kit

Picture of Set Sheet

Congratulations!

Grit with Grace Goelzer Area

POWERFUL SOLUTIONS monthly tracking



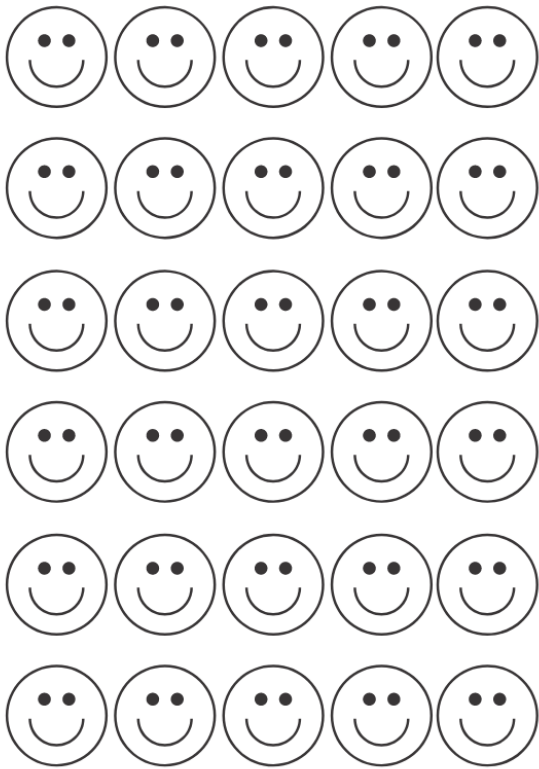
NAME _____

MONTH _____

30 faces

10 career chats

\$2000 sales



1
2
3
4
5
6
7
8
9
10



\$1000 w/sale ordered ☐

NEW CONSULTANT REWARDS

EARN THESE IN YOUR FIRST 30 DAYS

Place your first qualifying \$600 wholesale order within your first 30 days.



Money Bag

Complete your Go Kit & Virtual Grand Opening with your director or recruiter.



Product Bonus from Director!

Complete your first 30 faces in your first 30 days.



Pink Ice Ring

Add 3 team members who place their first order.



Grit with Grace Leader Box

*** Prize design may vary***

To claim your prize submit a picture of this voucher to your Sales Director.