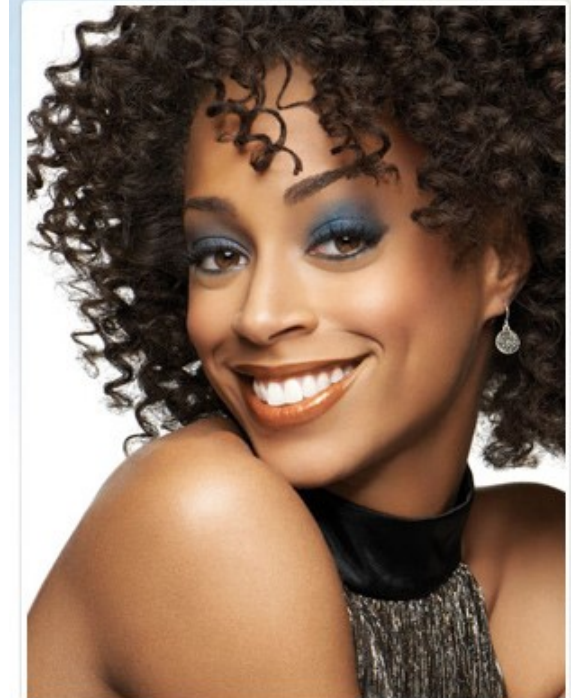
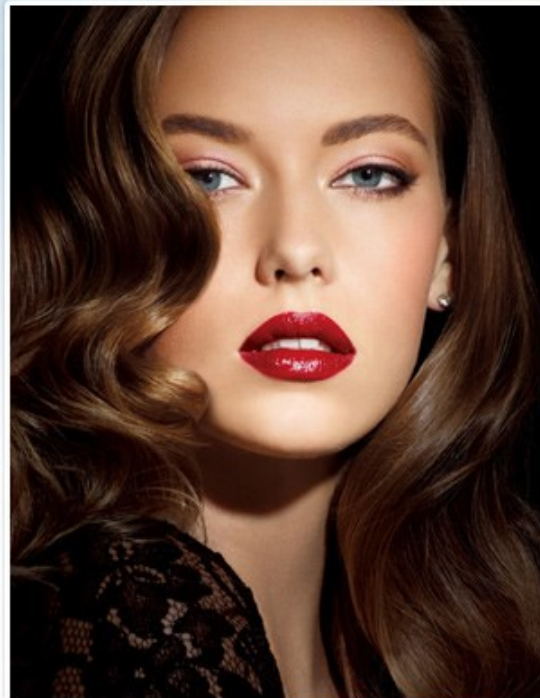
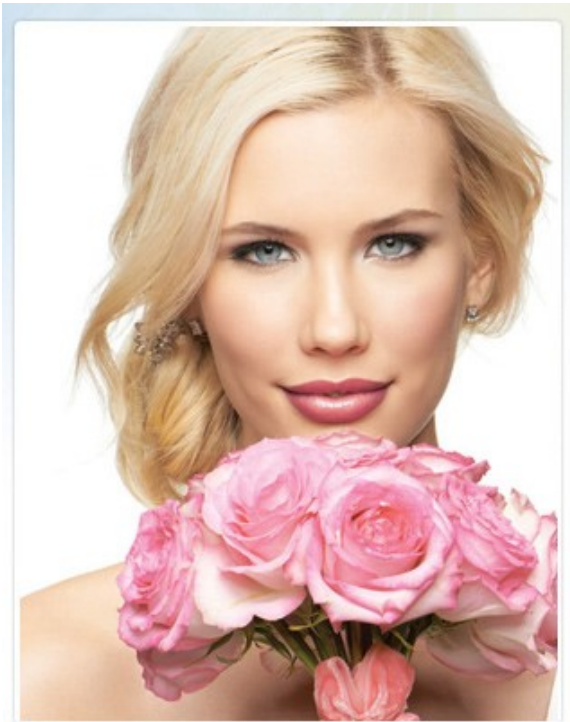


Customized Look created just for you!



FOLLOW-UP Appointment

1 Arrive **half an hour early** to set up and facial the hostess. If she has the skin care already, coach her to have her face washed, or allow her to use the Skinvigorate brush.

2 Offer to have her try any **supplements** to customize her skin care routine.

3 **Color Presentation:**

- foundation **primer** & eye primer
- CC Cream or other foundation choice, concealer &/or under-eye corrector.
- Brush set** for her to use (clean with brush cleaner)
- Color Card** based on her eye color
- Eye liner and choice of mascara
- Finishing Spray

Optional Color Choices:

- Color Cards
- Pick a Look on a model from the current Look Book
- Dash & Go—cream eye shadow, mascara, bronzing powder and lip gloss

Hostess can greet guests as they arrive and be your assistant.

Assistant duties:

- Help guests use Satin Hands while you set up trays and mirrors
- Wet facial cloths
- In charge of handing out tickets
- Be the biggest spokesman for the products they are trying
- Showcase her NEW look that guests will receive at *THEIR follow-up*
- Serve snacks at the end
- Help with child care if needed

4 **Closing the Hostess**

Sit with her last after her party and have her help you add up the sales tickets. Ask her again if she could ever see herself signing up.